

# Summary of Business Results for the Year Ended March 31, 2012

## [Japan GAAP] (Non-consolidated)

May 8, 2012

Company TOSHO CO., LTD Listed on the OSE JASDAQ Market  
 Stock Code 8920 URL <http://www.to-sho.net/>  
 Representative Toshihiro Kutsuna, President and CEO  
 Contact Naoya Kuwazoe, Director, Manager of Administrative Dept. TEL: +81-566-79-3111  
 Expected date of annual shareholders' meeting: June 20, 2012 Expected starting date of dividend payment: June 21, 2012  
 Expected date of filing of annual securities report: June 22, 2012  
 Preparation of supplementary financial document: None  
 Results briefing: Yes

(Rounded down to million yen)

### 1. Business results for the year ended March 2012 (April 1, 2011 through March 31, 2012)

#### (1) Results of operations (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Mar. 2012	12,004	11.1	2,524	14.8	2,326	16.3	1,234	15.3
Year ended Mar. 2011	10,803	1.9	2,198	(5.9)	2,000	(4.2)	1,071	(3.2)

  

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
Year ended Mar. 2012	70.18	—	15.6	8.8	21.0
Year ended Mar. 2011	60.89	—	15.4	7.8	20.4

(Reference) Investment earnings/loss on equity-method:

Year ended March 2012: — million yen

Year ended March 2011: — million yen

#### (2) Financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Mar. 2012	26,932	8,419	31.3	478.58
As of Mar. 2011	25,932	7,387	28.5	419.89

(Reference) Shareholders' equity:

As of March 2012: 8,418 million yen

As of March 2011: 7,386 million yen

#### (3) Results of cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
	Million yen	Million yen	Million yen	Million yen
Year ended Mar. 2012	2,914	(1,200)	(1,573)	1,642
Year ended Mar. 2011	2,410	(1,224)	(1,297)	1,502

### 2. Dividends

	Annual dividend					Total dividend (Total)	Dividend payout ratio	Rate of total dividend to net assets
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Year ended Mar. 2011	—	5.50	—	5.50	11.00	193	18.1	2.8
Year ended Mar. 2012	—	6.00	—	6.00	12.00	211	17.1	2.7
Year ending Mar. 2013 (forecast)	—	7.00	—	7.00	14.00		—	

### 3. Forecast of business results for the year ending March 2013 (April 1, 2012 through March 31, 2013)

(% change from the previous year)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
For the six months ending Sept. 2012	6,350	7.8	1,500	18.7	1,400	19.6	790	19.4	44.91
Year ending Mar. 2013	12,900	7.5	2,800	10.9	2,600	11.8	1,380	11.8	78.40
	~12,950	~7.9	~2,900	~14.9	~2,700	~16.0	~1,430	~15.8	~81.20

#### ※Notes

##### (1) Changes in accounting policies, accounting estimates and restatement

- ① Changes in accounting policies associated with revision of accounting standards: : None
- ② Changes in accounting policies other than ① : None
- ③ Changes in accounting estimates : None
- ④ Restatement : None

##### (2) Shares outstanding (common stock)

###### ① Number of shares outstanding at the end of period (treasury stock included)

As of March 2012 17,592,351 shares  
As of March 2011 17,592,351 shares

###### ② Treasury stock at the end of period:

As of March 2012 1,984 shares  
As of March 2011 1,889 shares

###### ③ Average number of stock during period

Year ended March 2012 17,590,421 shares  
Year ended March 2011 17,590,577 shares

#### ※Implementation status of auditing procedure

At the time of disclosure of this report, the auditing procedure of financial statements pursuant to the Financial Instruments and Exchange Act is being conducted.

#### ※Appropriate Use of Financial Forecasts and Other Important Matters

Above forecasts are based on information currently available to the company and certain assumptions that the company deems to be reasonable at the time this report was prepared. The company does not guarantee future results. Actual results may differ significantly from the forecasts due to various factors.