# Summary of Business Results for the Third Quarter Ended December 31, 2015 [Japan GAAP] (Consolidated)

| Company  | TOSHO CO., LTD                                     | Listed on the TSE/NSE  |  |  |  |  |
|--|--|------------------------|--|--|--|--|
| Stock Code   | 8920 URL <u>http://www.to-sho.net/</u>             |                        |  |  |  |  |
| Representative   | Toshihiro Kutsuna, President and CEO               |                        |  |  |  |  |
| Contact  | Naoya Kuwazoe,                                     | T E L: +81-566-79-3111 |  |  |  |  |
|  | Managing Director, Manager of Administrative Dept. | 1 E L: +81-300-79-3111 |  |  |  |  |
| Expected date of filing of quarterly report: February 5, 2016              |  |                        |  |  |  |  |
| Expected starting date of dividend payment: -                              |  |                        |  |  |  |  |
| Preparation of quarterly supplementary financial document: None            |  |                        |  |  |  |  |
| Quarterly results briefing: Yes (For institutional investors and analysts) |  |                        |  |  |  |  |
|  |  |                        |  |  |  |  |

### 1. Consolidated business results for the nine months ended December 2015

## (April 1, 2015 through December 31, 2015)

#### (1) Consolidated results of operations

|                             | Net sales   |      | Operating income |      | Ordinary income |      | Net income attributable to<br>owners of parent |      |
|-----------------------------|-------------|------|------------------|------|-----------------|------|--|------|
|                             | Million yen | %    | Million yen      | %    | Million yen     | %    | Million yen                                    | %    |
| Nine months ended Dec. 2015 | 14,305      | 14.2 | 4,135            | 23.7 | 4,077           | 24.9 | 2,391  | 25.0 |
| Nine months ended Dec. 2014 | 12,529      | -    | 3,343            | -    | 3,265           | -    | 1,912  | -    |

(Note) Comprehensive income

Nine months ended December 2015: 2,553 million yen (33.5 %)

Nine months ended December 2014: 1,912 million yen (-%)

|                             | Net income | Diluted net income per |
|-----------------------------|------------|------------------------|
|                             | per share  | share                  |
|                             | Yen        | Yen                    |
| Nine months ended Dec. 2015 | 124.85     | -                      |
| Nine months ended Dec. 2014 | 99.85      | -                      |

#### (2) Consolidated financial position

|                 | Total assets | Net assets  | Shareholders' equity ratio | Net assets per<br>share |
|-----------------|--------------|-------------|----------------------------|-------------------------|
|                 | Million yen  | Million yen | %                          | Yen                     |
| As of Dec. 2015 | 40,931       | 19,177      | 44.6                       | 953.09                  |
| As of Mar. 2015 | 36,297       | 17,016      | 44.8                       | 848.26                  |

(Reference) Shareholders' equity

As of December 2015: 18,255 million yen

As of March 2015: 16,247 million yen

#### 2. Dividends

|                                  | Annual dividend |           |           |          |       |  |
|----------------------------------|-----------------|-----------|-----------|----------|-------|--|
|                                  | End of 1Q       | End of 2Q | End of 3Q | Year-end | Total |  |
|                                  | Yen             | Yen       | Yen       | Yen      | Yen   |  |
| Year ended Mar. 2015             | -               | 9.00      | -         | 10.00    | 19.00 |  |
| Year ending Mar. 2016            | -               | 10.00     | -         |          |       |  |
| Year ending Mar. 2016 (forecast) |                 |           |           | 11.00    | 21.00 |  |

(Note) Revisions to dividend forecast for the current quarter: Yes

# 3. Forecast of consolidated business results for the fiscal year ending March 2016 (April 1, 2015 through March 31, 2016)

(% change from the previous corresponding period)

|                       | Net sales   |      | Operating income |      | Ordinary income |      | Net income attributable<br>to owners of parent |      | Net income per share |
|-----------------------|-------------|------|------------------|------|-----------------|------|--|------|----------------------|
|                       | Million yen | %    | Million yen      | %    | Million yen     | %    | Million yen                                    | %    | Yen                  |
| Year ending Mar. 2016 | 19,000      | 12.5 | 5,300            | 23.1 | 5,200           | 23.7 | 3,100  | 22.2 | 161.84               |

(Note) Revisions to business forecast for the current quarter: Yes

January 29, 2016

(Rounded down to million yen)

(% change from the previous corresponding period)

#### \*Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): None
- (2) Applications of simplified accounting procedures and accounting procedures unique to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, accounting estimates and restatement

| ①Changes in accounting policies associated with revision of accounting standards: | : None |
|---|--------|
| ②Changes in accounting policies other than ①                                      | : None |
| ③Changes in accounting estimates  | : None |
|   | : None |

- (4)Restatement
- (4) Shares outstanding (common stock)

| ①Number of shares outstanding at the end of period (treasury stock included) |
|--|
|--|

| As of December 2015  | 19,157,500 shares |  |  |  |
|--|-------------------|--|--|--|
| As of March 2015   | 19,157,500 shares |  |  |  |
| <sup>(2)</sup> Treasury stock at the end of period                   | 1                 |  |  |  |
| As of December 2015  | 3,852 shares      |  |  |  |
| As of March 2015   | 3,574 shares      |  |  |  |
| ③Average number of stock during period (quarterly cumulative period) |                   |  |  |  |

Nine months ended December 2015 19,153,759 shares Nine months ended December 2014 19,154,103 shares

#### \*Implementation status of quarterly review procedure

At the time of disclosure of this report, the procedures for review of financial statements pursuant to the Financial Instruments and Exchange Act are being conducted.

#### \*Explanation regarding appropriate use of business forecasts and other special instructions

The above forecasts regarding future performance in this material are based on information currently available to the Company and certain assumptions that the company deems to be reasonable at the time this report was prepared. The Company does not make promises about the achievements. Actual results may differ significantly from the forecasts due to various factors.